



BUYOLO
BUSINESS | ADVISORY | SERVICES

Credentials

Welcome to Buyolo Business Advisory Services, a firm of outsourced business specialists that's planning to add expertise and value to your business by offering service excellence and skills.

As a 100 per cent black-owned company, Buyolo is geared to service government departments, parastatals and corporates, as well as SMMEs, throughout South Africa and the African continent.

Buyolo offers an extensive range of services, spanning the national and global needs of modern business. Buyolo's team of qualified business specialists combines years of experience with marketplace knowledge and a desire to develop opportunities for the benefit of clients.

Buyolo offers services in key areas, at all times maintaining the highest standards of professionalism and integrity.

We focus on **business development** and advise on business planning, staff development and training, operational issues, the raising of finance and business start-ups.

We assist clients in formulating sustainable **marketing strategies** for their businesses, from planning to implementation stage, identifying competitive advantages through market segmentation.

In promoting **Black Economic Empowerment (BEE)** we offer advice to companies and assist them in complying with the relevant legislation. We negotiate successful BEE transactions, creating opportunities for sustainable growth. We bring partners together and provide structural support.



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Project management is our core strength, and we run programmes and projects on behalf of our clients, ensuring high levels of quality in a cost-effective manner.

Conducting feasibility studies, we offer a range of **market research** tools, both qualitative and quantitative; designing questionnaires, conducting interviews, analysing results and submitting client reports.

In offering **strategic development** skills, we work closely with management in the formulation and implementation of new business strategies, also managing change and diversity within organisations.

In addition, as part of our **technical business support service**, we are able to offer advice on business valuations, as well as the purchase, and sale of companies, and negotiations. We also evaluate and advise on bankable business proposals.

Training, coaching and mentoring entrepreneurs in all aspects of business is a vital part of Buyolo's offering. We advise all sizes of enterprise on how to operate and manage successful businesses by concentrating on cash flows, net profit growth and managing costs. We also offer training and advice on tender processes, procedures and the drawing up of tender documents.

Buyolo is unique in its field, committing itself to providing the highest standard of excellence and service delivery.

We look forward to working with you. For further information on our services please contact.

SPHETHO SIYENGO

Managing Director

Mobile : +27 84 584 6883

Email : ssiyengo@buyolo.co.za