



2009 Strategic Black Economic Empowerment (BEE) Training Workshops

Nature of the Programme

The programme explores BEE legislation (including processes and shortcomings), the Codes of Good Practice and why BEE is good for business. It also covers current dilemmas and challenges. It shows participants how to implement BEE and find opportunities that are natural in BEE thus encouraging maximum participation. The material will consolidate all the theory through practical exercises and case studies, and will be presented through a set of slides (We provide copies of the slides as well as comprehensive CD containing relevant Acts, the Codes of Good Practice and a Certificate of Attendance).

Who should attend?

BEE implementers, HR staff, middle and senior management, board members, bid committee members, entrepreneurs from small and medium sized enterprises as well as procurement and supply chain management staff.

Our approach covers

- the process of BEE
- BEE challenges (bailouts, effects of the global crisis and local recession, etc)
- the Codes as well as practical approaches to meeting them
- tools for uniformity in the measurement of BEE-scorecard results

Outcomes

By the end of each workshop, delegates should have

- a better insight into BEE legislation and the Codes of Good Practice
- more confidence about their ability to implement B-BBEE in their organisation
- a strategic framework to improve their company's scorecard results as well as formulate an empowerment strategy to minimise social instability without putting their business at risk
- confidence to be able to develop scorecards for their own businesses



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AGENDA (Day 1)

09:00 – 09:30 Welcome and Introduction

09:30 - 12:30 BEE overview

- BEE process
- Socio-Economic context of BEE in South Africa

TEA

- BEE Verification and processes around it
- Overview of the Codes of Good Practice (Ownership, Management and Control, Enterprise Development, Preferential Procurement, Employment Equity, Skills Development and Socio Economic Development)

12:30 – 16:00 Scorecards in detail

- Practical exercises and case studies to grasp the theory

LUNCH

- Tools to measure a company's BEE status - targets and measurement criteria of the Codes (QSE Scorecard and Generic Scorecard)

Day 2

09:00 – 10:00 Strategy Development

- Analysis of scorecards of different organisations

10:00 – 10:15 TEA

10:15 – 13:15 Strategy Development (Continues...)

- Strategy formulation
- Useful financial instruments

13:15 – 14:00 LUNCH

14:00 – 16:00

- BEE and the economy in troubled times
- Conclusion



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Cost: R1500 per head

RSVP and enquiries: Sphetho Siyengo, ssiyengo@buyolo.co.za or 021 979 3233 or www.buyolo.co.za (up to 7 days before the event)

BUYOLO BUSINESS ADVISORY SERVICES (PTY) LTD BOOKING FORM

BEE Training Workshops

- The fee of the workshop is R1500
- The booking form should be e-mailed to ssiyengo@buyolo.co.za or faxed to **0880219793233**
- A Tax Invoice will be issued
- Full payment is required prior to attending the workshop; we will then confirm your booking via email or telephonically

NB: CANCELLATION POLICY

CANCELLATIONS:

It is important that Buyolo Business Advisory Services be formally notified in the case of cancellations. The following rules will apply:

- Failure to attend the workshop 100% of fees
- Notification less than **a week** before commencement of the workshop 50% of fees
- Registration of the workshop closes one week before commencement of the workshop.

Buyolo Business Advisory Services reserves the right to cancel or postpone the workshop.

Delegates' details

Buyolo Business Advisory Services (Pty) Ltd

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ssiyengo@buyolo.co.za Director: Sphetho Siyengo



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	Title	Surname	First Name	Email/Fax	Cell No	Position held
1						
2						
3						
4						

10% discount is applicable for bookings of 3 or more people

PAYMENT:

We need the following information:

Company Name: _____

Vat Reg. no: _____

Business address: _____

Bus. Tel No: _____

Bus. Fax No: _____

Date of the workshop _____

Venue of the workshop _____

I agree to pay the full amount of _____

Signature _____

Please note:

Payment must be done no later than one week prior to commencement of programme.

Registration on the workshop is subject to approval

To confirm booking please make payment to the following bank account:

Account name: Buyolo Business Advisory Services (Pty) Ltd

Bank: ABSA

Branch: Durbanville

Branch code: 33 48 10

Account number: 406 827 6368